



Sales Manager for nano-purification solutions GmbH

Background

The nano-purification solutions GmbH was founded in December 2018 in Germany located in Krefeld, to generate sales for the nano group of companies, through exceptional customer support and market knowledge. Nano manufactures compressed air and gas purification solutions and has sold them world-wide very successfully since 2007. After business developed very well in Germany in 2019, we are looking for further strategic sales growth. Our commitment at nano is to work alongside each customer to provide unique solutions with the highest quality products to solve their specific challenges.

Experience

>5 years within the compressed air and gas purification market as a Sales Manager

Industry

- Compressed air purification and gas generation
- Industrial gases

Activities

- Acquisition of new customers within Germany
- Establish, extend and maintain customer relations by technical and commercial consultancy
- Technical proposals
- Be in permanent correspondence with customers
- Roll-out and tracking of orders and projects
- Manage and resolve customer complaints, returns and payment
- Maintenance of price- and discount lists
- Support of all marketing activities: publications, trade shows, homepage, trainings, proof-reading, ...

Qualifications/Skills

- More than 5 years' experience working in a sales environment of the compressed air and gas industry
- Technical and/or commercial education
- Excellent communication skills
- Self-reliant appearance and strong in putting things forward
- Quality awareness, structured and target oriented working
- Willingness to travel
- Highly self-motivated
- Reliability
- Entrepreneurial thinking
- Fluent written and spoken English
- Must be capable of using Microsoft Office

Please send your CV to sales@n-psi.de.

nano purification solutions ltd
www.n-psi.co.uk

Experience. Customer. Service.